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November 15, 2018.

TO,

Mahmood Ul Hassan Qamar Sb.,  
Director General (IT),  
FESCO Computer Centre,  
Faisalabad.

Subject: Exclusive Offering for FESCO (MIFI Internet) for FESCO Employees.

Respected Sir,

Telenor Pakistan have the GSM contract with FESCO for the year 2018-19, with the continuity of this contract Telenor Pakistan is offering discounted packages of MIFI Internet to all Employees of FESCO.

## Exclusive Offering for FESCO (MIFI Internet)

Bundle Name	Actual Price	Discounted Price for FESCO	Monthly Volume(GB)	Actual MIFI Device Price	Discounted MIFI Device Price for FESCO	Minimum Deposit
4G Monthly 15 GB	1,000	533	15 GB	2800	1,000	533
4G Monthly 30 GB	1,500	800	30 GB	2800	1,000	800
4G Monthly 70 GB	2,200	1,174	70 GB	2800	1,000	1,174
4G Monthly 125 GB	3800	2,025	125 GB	2800	1000	2,025
4G Monthly 230 GB	6,000	3,200	230 GB	2800	1,000	3,200

Note: All packages required separate Sim connection as per requirement.

All Rates are exclusive of taxes, will be applicable as per Government rules.

Rates are applicable with Minimum for 120 Devices.

Regards,  
Zeeshan Ahmad Khan,  
Corporate Account Specialist,  
Telenor Pakistan.

**Annexure A**

**PACKAGES AND CALL RATES (VOICE SIMS):**

<b>Package</b>	<b>Basic Package</b>	<b>Package I</b>	<b>Package II</b>	<b>Package III</b>	<b>Package IV</b>
Line Rent After Discount For <b>FESCO</b>	<b>264</b>	<b>372</b>	<b>480</b>	<b>696</b>	<b>1128</b>
Free Mins (Any Network) for <b>FESCO</b>	<b>650</b>	<b>1000</b>	<b>1400</b>	<b>2100</b>	<b>3500</b>
Free SMS (Any Network) for <b>FESCO</b>	<b>6650</b>	<b>7000</b>	<b>7400</b>	<b>8100</b>	<b>9500</b>
Free MB's for <b>FESCO</b>	<b>1674</b>	<b>2024</b>	<b>2424</b>	<b>3124</b>	<b>4525</b>
CUG for <b>FESCO</b> (Unlimited)	<b>2000</b>	<b>2000</b>	<b>2000</b>	<b>2000</b>	<b>2000</b>
On Net Per Min ( <b>Normal Rate</b> )	<b>1.1</b>	<b>1.1</b>	<b>1.1</b>	<b>1.1</b>	<b>1.1</b>
On Net (per min) for <b>FESCO</b> after discount (After Free Mins)	<b>0.44</b>	<b>0.44</b>	<b>0.44</b>	<b>0.44</b>	<b>0.44</b>
Off-Net (per min) <b>Normal Rate</b>	<b>1.5</b>	<b>1.5</b>	<b>1.5</b>	<b>1.5</b>	<b>1.5</b>
Off- Net (per min) for <b>FESCO</b> after discount (After Free Mins)	<b>0.60</b>	<b>0.60</b>	<b>0.60</b>	<b>0.60</b>	<b>0.60</b>
SMS Rate ( <b>Normal</b> )	<b>1</b>	<b>1</b>	<b>1</b>	<b>1</b>	<b>1</b>
SMS Rate (in Rupees) For <b>FESCO</b> after discount (after free SMS )	<b>0.6</b>	<b>0.6</b>	<b>0.6</b>	<b>0.6</b>	<b>0.6</b>

**INTERNET PACKAGES: (ON VOICE SIM)**

<b>Package</b>	<b>Package-I</b>	<b>Package-II</b>	<b>Package-III</b>
Line Rent(Rs.) After Discount For FESCO	<b>240/-</b>	<b>360/-</b>	<b>480/-</b>
Free MBs	<b>10240</b>	<b>20480</b>	<b>30720</b>
Rate (Rs.) per MB after free MBs	0.0000001	0.0000001	0.0000001